

4 Steps to Creating a Career Development Plan

Why do I need a Career Development Plan for my employees?

A Career Development Plan allows you to develop your workforce in a way that truly enhances the productivity of your company. Successful workforce planning is not a matter of filling seats with bodies to complete tasks; it is a careful exercise in which company principals plot how each position will support the goals of the company, and how each employee can mature and improve their contributions to those goals.

Employees who know the choices and opportunities available to them are more motivated. Developing your own workforce allows you to promote from within your company, limiting high turnover and retaining those key employees who are the right cultural fit, but who need the stimulation of upward growth and improvement.

The Steps:

1. Establish your Company Organizational Chart

- a. Review and revise your current job descriptions
- b. Fill in missing positions according to the needs of the company, NOT the existing workforce. There may be unoccupied positions, and you may have employees who are assigned more than one position.
- c. Establish basic competency requirements (e.g. education, credentials, experience) for each position.

2. Develop your Company Compensation Plan by position

- a. Develop a fair compensation range for your positions based on industry standards and the position's ROI to the company

3. Develop Career Paths

- a. Identify different possible career paths for each position with department heads.
- b. Establish a process for helping employees and managers identify the best Career Path fit for the individuals, utilizing tools such as personality assessments, tests for special skill sets, etc.
- c. Clearly identify the milestones employees will need to attain in order to be eligible to move into a new position, using the established basic competencies for the goal position.

4. Engage your employees in the concept

- a. Integrate a Career Path discussion into your regular employee review process
- b. Train managers to set individual goals and objectives that support career/company development
- c. Create opportunities for your existing employees to engage in continuing education activities, e.g. attend seminars and workshops, obtain specialized training and certification, etc.

If you would like more information, or guidance implementing an employee development plan for your company, we'd like to help. Call or email for a free consultation:

Phone: (415) 461-2586 gmerz@pcg-services.com www.pcg-services.com



T.J. Van Voorhees is co-founder and CEO of Pacific Crest Group, where he leads the Business Consulting and CFO Services departments. He is also active as the CEO of McKendree's, Inc.; the CFO of Marin Ophthalmic Consultants, Inc.; has served on the board at Stickney Co., was President of West Point Inn Association and has been on the board of the San Francisco chapter of Entrepreneurs' Organization for many years. T.J. holds a B.S. in Applied Science and Business from University of San Francisco, and a B.S. in Geography from University of Nevada, Reno.

You can reach T.J. at (415) 461-2586 or via email at tjvanv@pcg-services.com.