

Increase Employee Productivity



Increasing employee productivity consists of excellent Leadership, Communication, Training, Motivation, Conflict Resolution and Evaluation skills.

Leadership

People can not achieve their full potential without effective leadership. Successful leadership is comprised of trust, motivation, planning, delegation of authority and the development of policies and procedures that document best practices.

Communication

Communication is essential in increasing productivity. Listening, delivering clear messages and encouraging two-way communication is fundamental.

Training

Training involves a systematic approach, patience and an honest evaluation of whether the training has been effective in producing the desired results.

Motivation

Pacific Crest Group

Back Office Solutions for Bay Area Businesses

<http://www.pcg-services.com>

Employee motivation helps the company accomplish its goals and at the same time assists people in attaining their career goals. It is management's responsibility to create and maintain an environment where employees feel motivated to perform at their highest level. Understanding and satisfying workers' needs, compensating fairly and treating people equitably is paramount in providing positive motivation.

Conflict Resolution

In work environments, conflict can be inevitable. Management must be adept at handling conflict. The human tendency to postpone conflict resolution only results in more severe problems later. Strategies and systems must be developed and followed consistently that build trust between management and employees.

Evaluation

Employees want to hear from management about their performance. Managers must make sure their evaluations are clear, fair, consistent and timely. The evaluation period is the best time to listen to employees needs in order to enable them to be more productive.

Increased Productivity

A great case study on increasing productivity is Pacific Crest Group's (PCG) "[Providing Outsourced Human Resources Support to Increase Operating Efficiencies.](#)" PCG implemented a time tracking system to track Key Performance Indicators (KPI). This resulted in metrics to gauge employee performance. It established a standard billable hour which simplified billing and identified top performing employees. Pacific Crest Group also provided Executive Search services to find a new Controller and ongoing Human Resource (HR) advisory support to address staffing issues. A procedures manual was written to document what was done so the client could use it as a reference for the future.

Pacific Crest Group (PCG) provides professional services that keep your business focused on your critical objectives. We provide strategic Accounting and Human Resource (HR) services created specifically to help you meet your goals. Through exemplary customer service, clearly defined policies and procedures as well as a forward looking perspective, we provide the outsourced solutions that your business needs to grow. A PCG professional is happy to meet with you to discuss solutions for your unique requirements designed to maximize all of your business opportunities.